



# M BOGOTÁ - WHERE LUXURY AND PROFITS COME TOGETHER

Commercial proposal presented by Sara Estrada

Hello,

We are pleased to hear of your interest in M Bogotá. We know that purchasing apartments is a strategic decision and we are here to offer you an investment opportunity that combines elegance and high profitability.

In this proposal, you will find all the details of the apartments that you could choose and could be part of your portfolio, guaranteeing a solid business model with high demand in the market.

We invite you to visit our building and experience first-hand the design, quality and profitability of our apartments. In addition, we will show you units that are already generating income, so you can have complete confidence in your investment.

We are here to answer any questions and support you throughout the entire process. Please feel free to contact me to schedule a personalized visit or discuss any aspect of the proposal.

Cordially,



Sara Estrada
Commercial Advisor Email:
saris1127@gmail.com
Mobile: +57 305 295 2099



# Profitability in Bogota Colombia

Short, medium and long term rentals

Mconstruction offers homeowners in Colombia an excellent investment opportunity. By renting out their properties for short, medium or long stays, either through digital platforms or independently, our clients can obtain lucrative monthly returns.

Tourism demand in Colombia has increased significantly over the past year, with the number of visitors to major cities doubling. This growth highlights the continued expansion of the tourism sector, especially in Bogotá, which requires more resources to improve the visitor experience in the city's bustling commercial, cultural and entertainment centres.







"More than a render, it is a reality."







# "Stop waiting. "Start living!"

"Penthouse with private jacuzzi on the terrace and custom finishes."



### Calle 30 sur #51F-98 en Alcalá, Bogotá

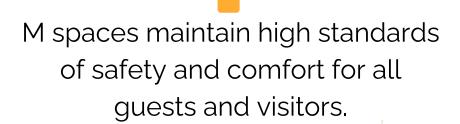
# The best location in Bogotá

```
You can find everything you need at
                                  20 minutes
 🚶 Walking 🚘 Driving

    Airport.

                 — 18 min. 🚘
 2. Café Starbucks. — 6 min. 🚶
                                — 8 min. 
 3. Major Center Mall.
 4. Mall Plaza Las Americas.
                                      — 10 min. 🚘
 5. World Adventure Park.
                                       — 8 min. 
6. Carulla.
              — 4 min. 🚶
                          -6 min. ∤
 7. Bancolombia.
8. Football stadium.
                              — 7 min. 🚘
Restaurant Area.
                              — 9 min. 🚶
                 — 18 min. 🚘
10. Selina.
 Car journeys may vary depending on traffic
 conditions, but none of the destinations are
  more than 30 minutes away.
```







# Lobby We excel in providing luxurious

amenities.



Coworking and squash court



# Rooftop

	THE EPIC		6			
506	PENTHOUSE	504	503	501	502	5
406		404	403	401	402	4
306	THE EPIC	304	303	301	302	3
206	DUPLEX	204	203	201	202	2
LOBBY						1
ACCES						S

# Typologies.

General distribution.

Peace of mind guaranteed and facilities that enhance this luxurious experience.



1 Bedroom

# Apartment Tipo S

Single height — Available from 2nd to 5th floors.

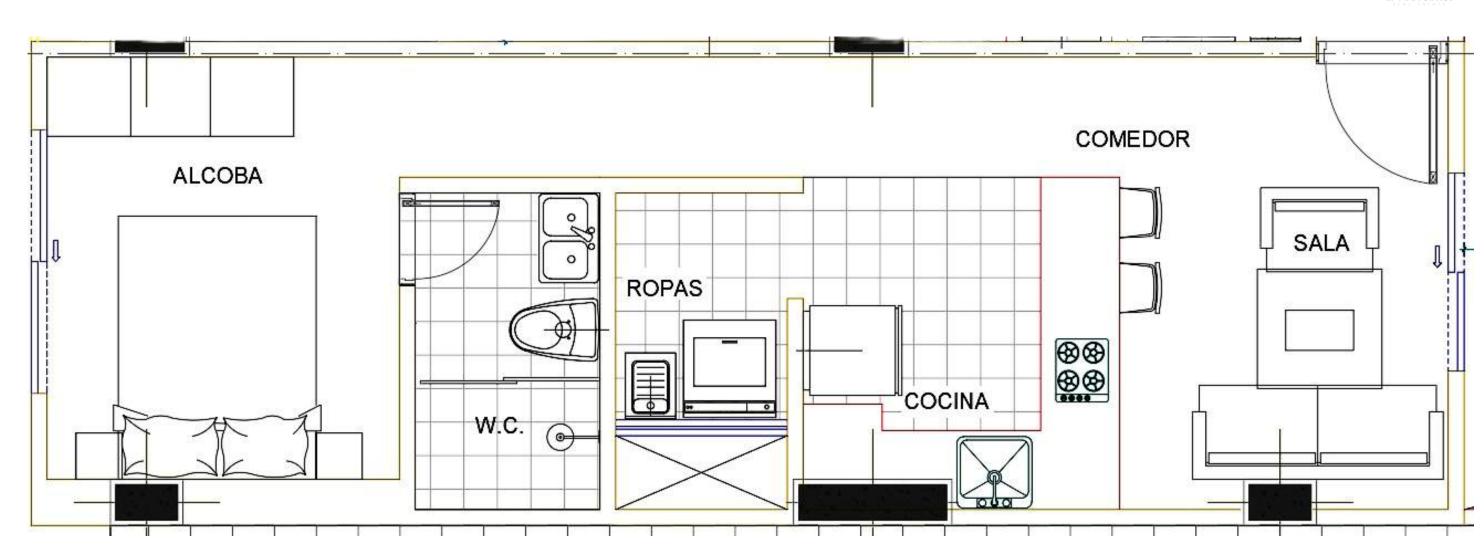


### Tipo S.

Apartment 202-302 -402-502

Living room
Open kitchen
Laundry room
1 bedroom
1 bathroom

Built-up area (approx.): 39,20 m2







One bedroom units with balcony.

## Apartment Type I

Single height — Available from 2nd to 5th floors.



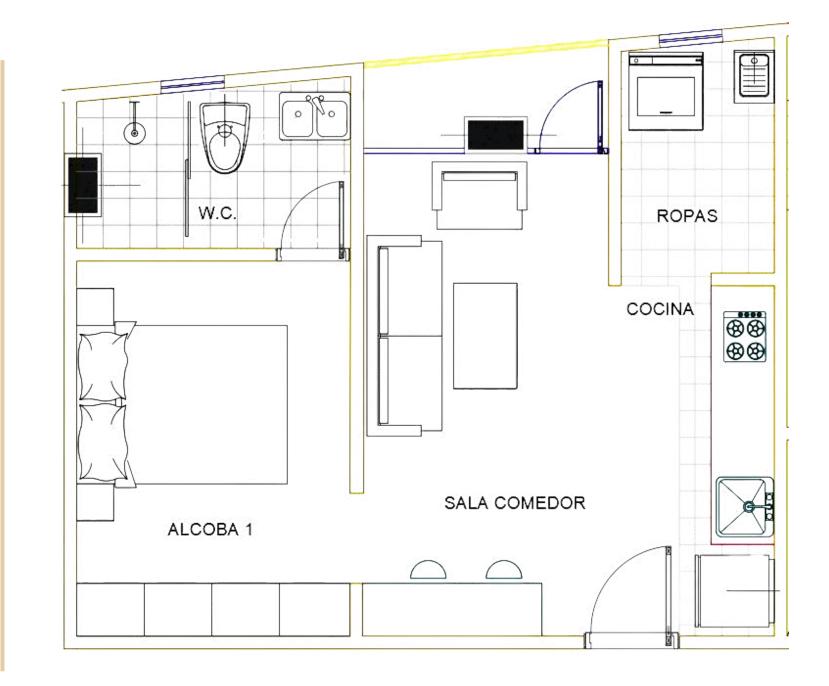
## Type I1.

Apartment 204-304 -404-504

Living room
Open kitchen
Laundry room
1 bedroom
1 bathroom
Balcony

Built area (approx.): 35.35 m2 Balcony Area (Approx): 2.72 m2

38,07 m2







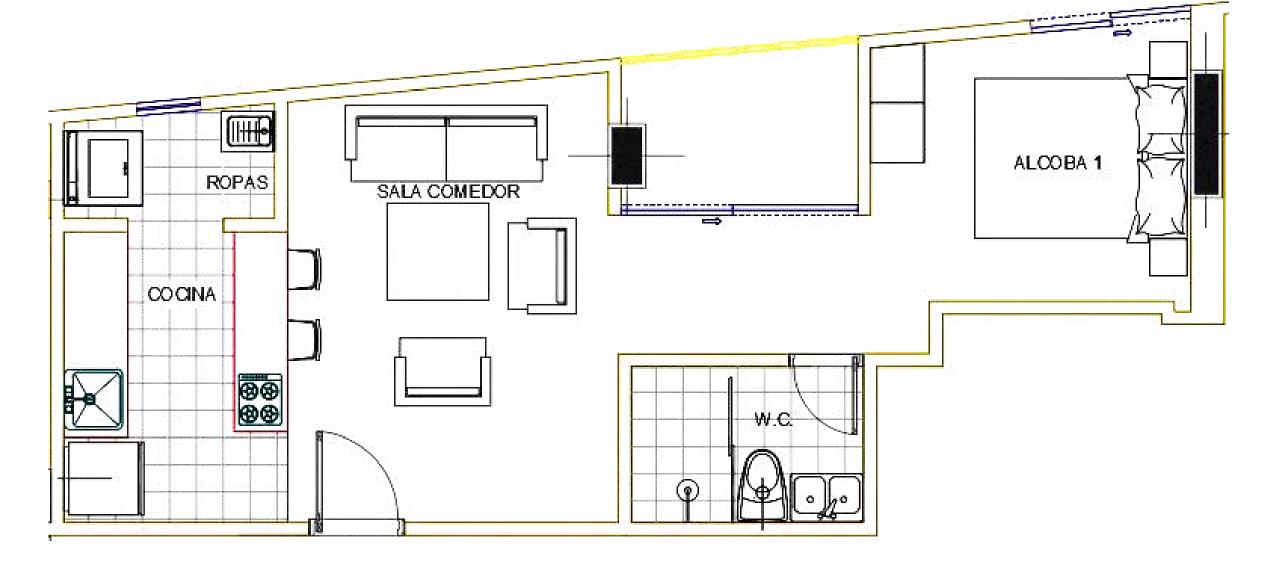
## Type I2.

Apartment 203-303 -403-503

Living room
Open kitchen
Laundry room
1 bedroom
1 bathroom Balcony

Built area (approx.): 39.6 m2 Balcony Area (Approx): 3.54 m2

43,14 m2





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## Apartment Type F.

Single height — Available from 2nd to 5th floors.



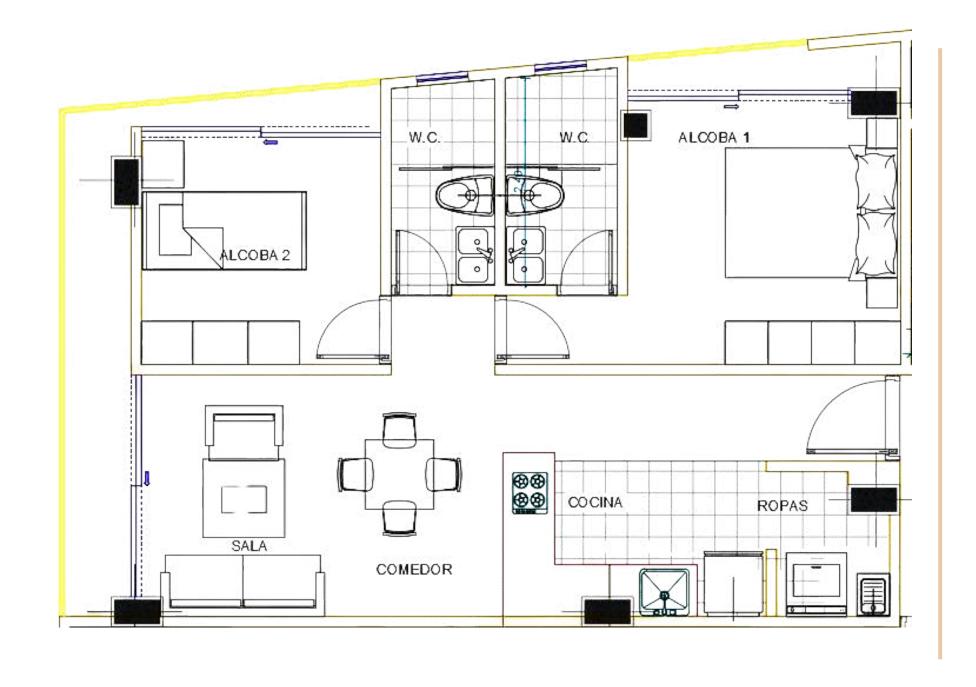
## Type F.

Apartment 201-301 401-501

Living room
Open kitchen
Laundry room
2 bedrooms
2 bathrooms
2 balconies

Built Area (Approx.): 59.88 m2 Balcony Area (Approx): 2.51 m2

62,39m2







Lofts with high ceilings

## Apartment Type L.

Single height — Available from 2nd to 5th floors.



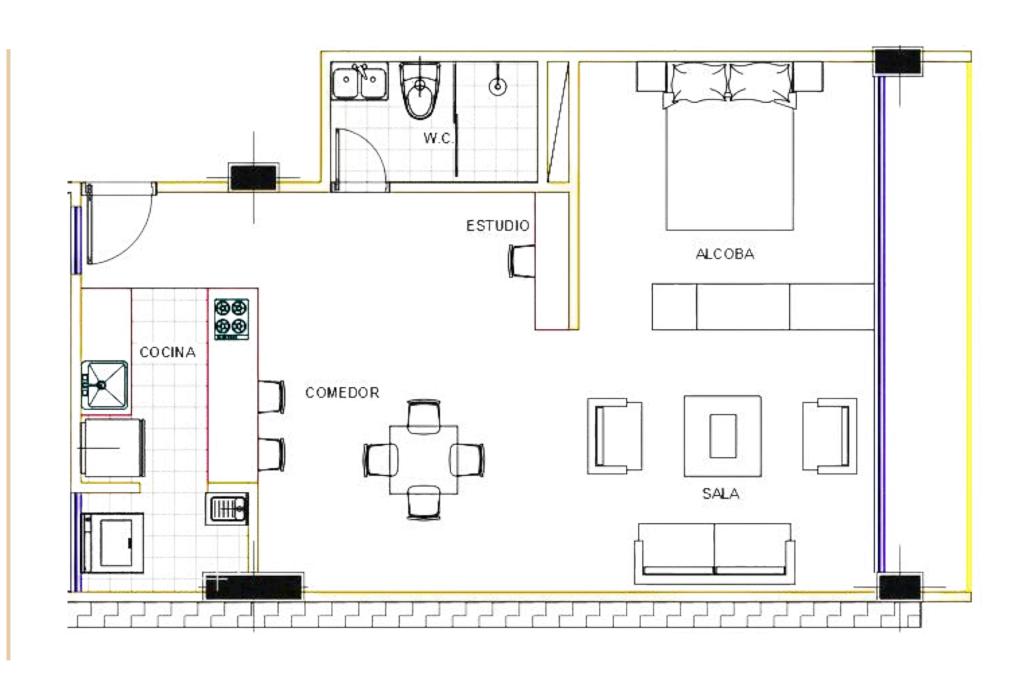
## Type L1.

Apartment 206-306 -406

> Living room Open kitchen Laundry room 1 bedroom Studio 1 bathroom balcony

Built area (approx.): 60.3 m2 Balcony Area (Approx): 4.22 m2

64,52 m<sup>2</sup>





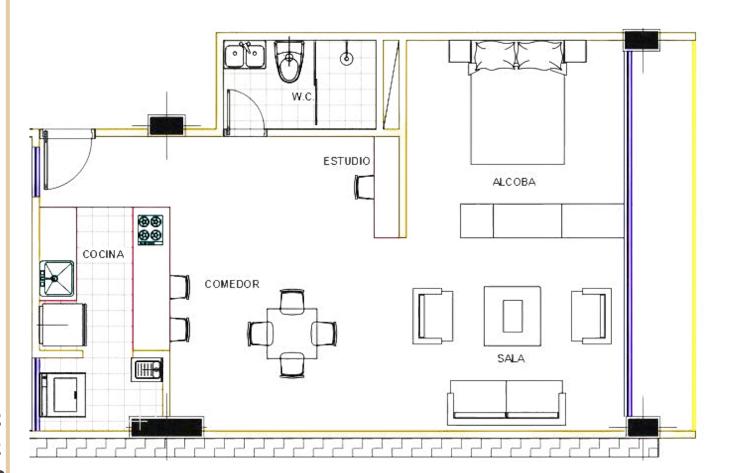


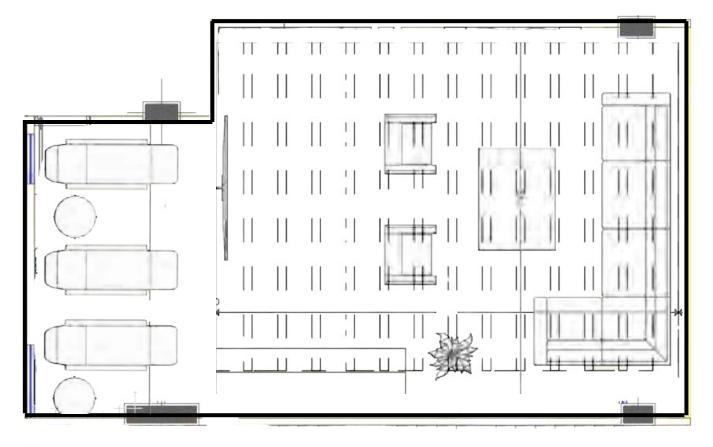
## Type L2.

Apartment 506

Living room Open kitchen Laundry room 1 bedroom 1 Bathroom Balcony Study Terrace

Built area (approx.): 60.3 m2 Balcony Area (Approx): 4.22 m2 Terrace Area (Approx.): 60 m2 124,52 m2



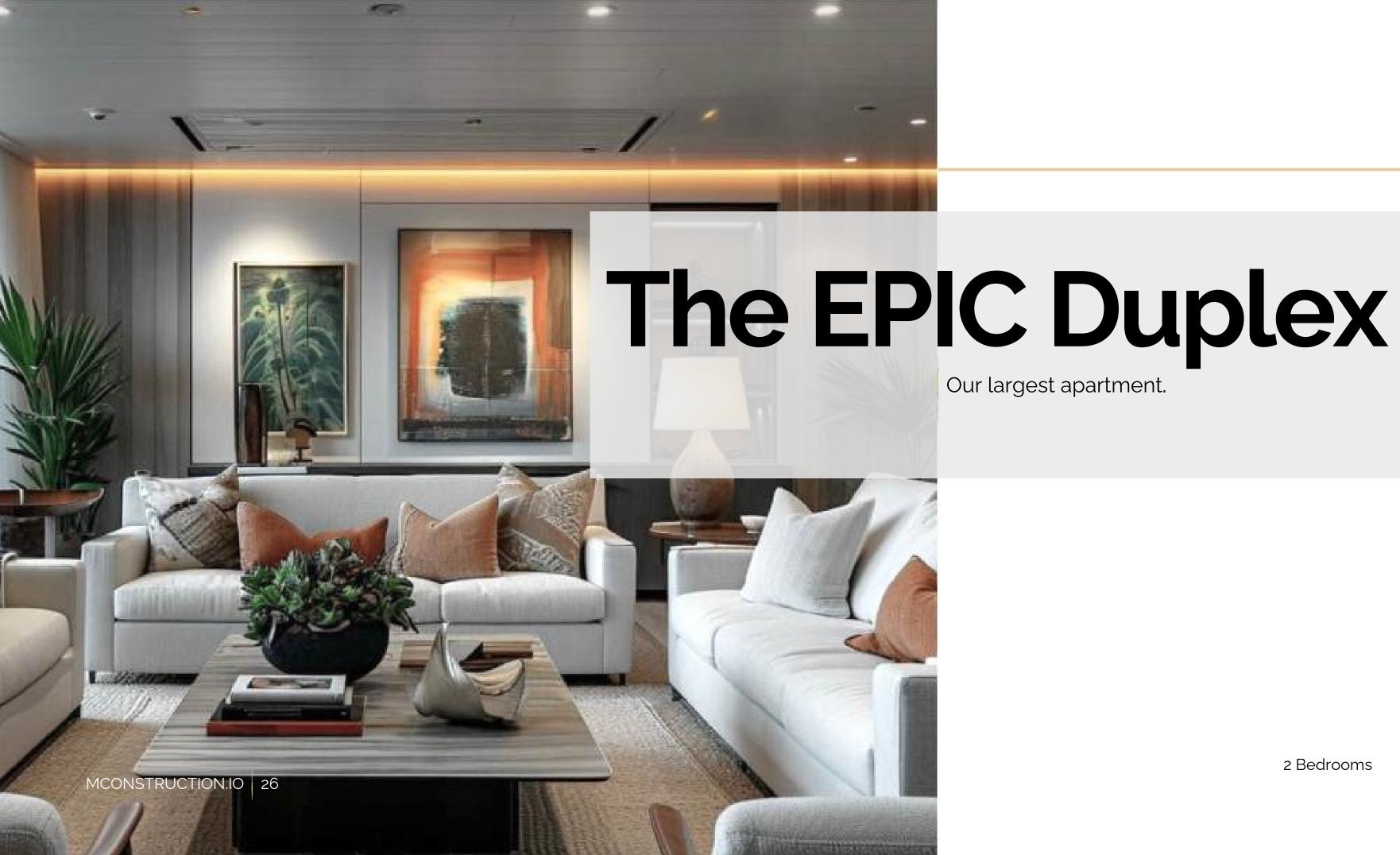


Floor 1

Floor 2

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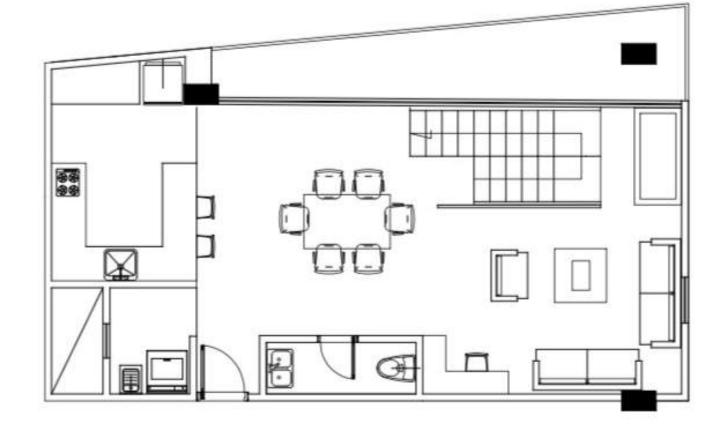
Our largest apartment.

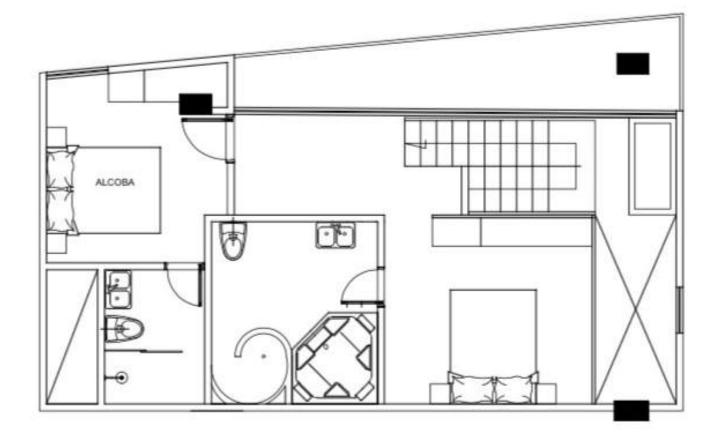
2 Bedrooms

# The EPIC Duplex.

Apartment 205

Living Room
Open Kitchen
Study
Laundry Room
2 Bedroom
Jacuzzi
2.5 Bathroom
Balcony





Built Area (Approx.): 133.11 m2 Balcony Area (Approx): 5.84 m2

138,95 m2

Floor 1 Floor 2

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From 405 to 6th floor

204.95 m2

Built Area (Approx.): 133.11 m2 Balcony Area (Approx): 5.84 m2 Terrace Area (Approx.): 66 m2

#### FLOOR 1

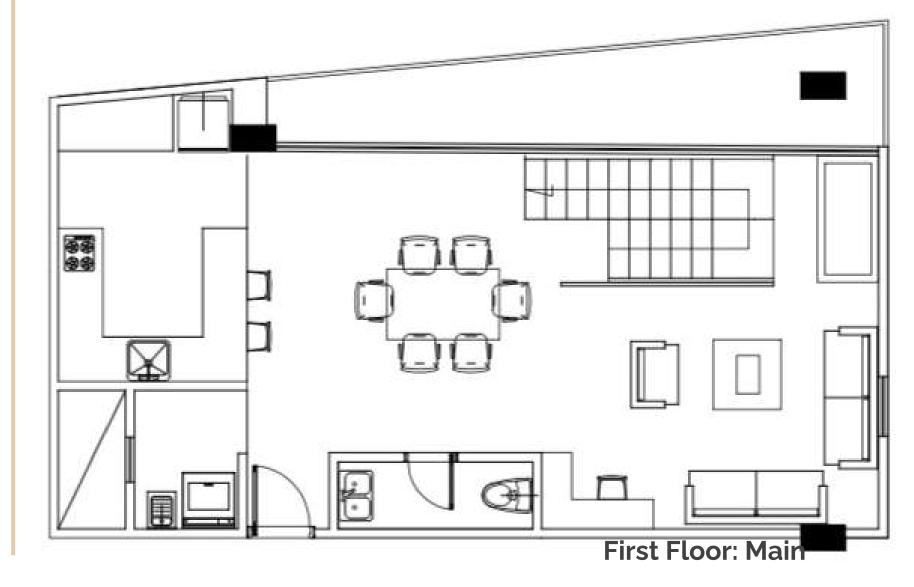
Living room with high ceiling
Open kitchen studio
Bathroom
Balcony
Laundry area

#### 2nd FLOOR

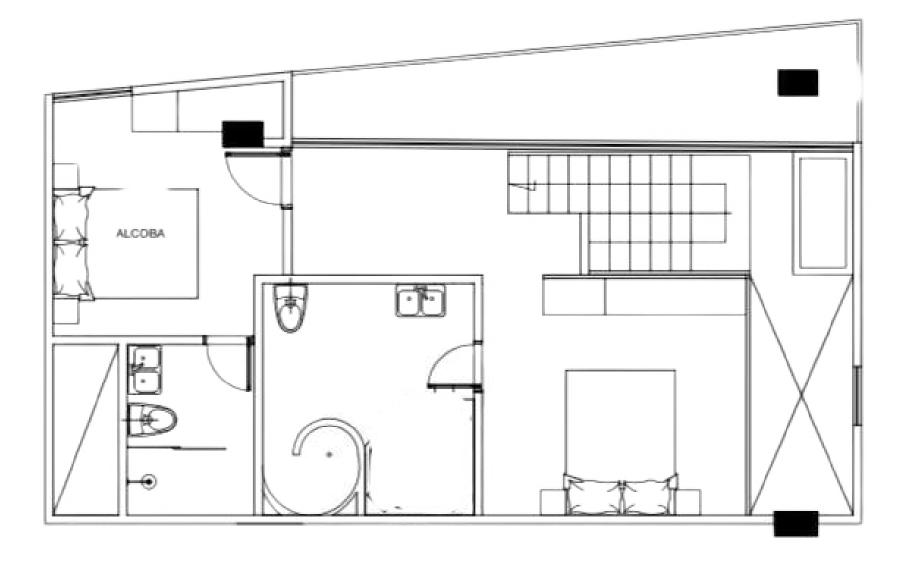
Auxiliary Bedroom Master Bedroom 2 dressing rooms

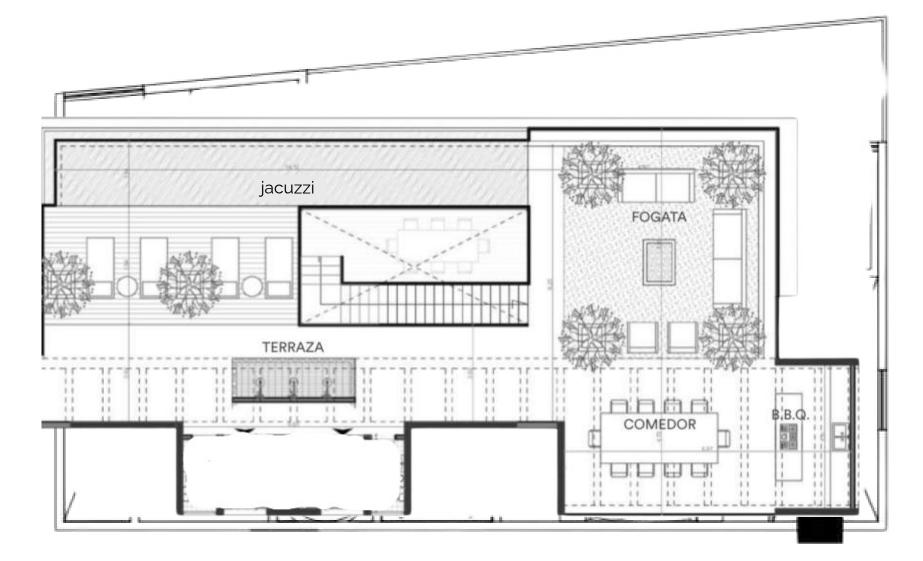
#### 3rd FLOOR

Terrace with jacuzzi Observation terrace Lounge









#### Third floor: terrace

Second Floor: Bedrooms



# iBe EPIC!



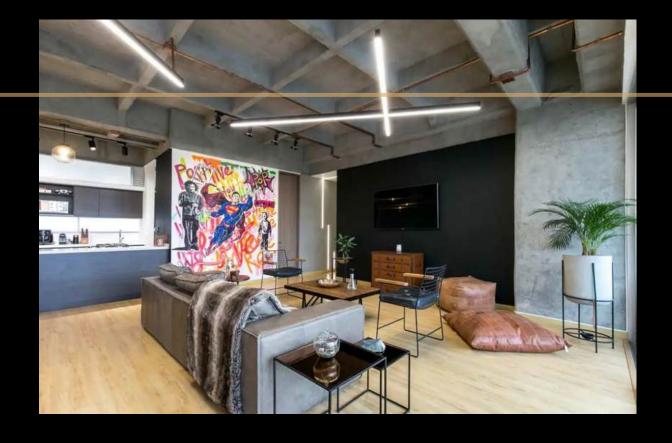


# Our revolutionary investment model.

Enjoy without worries, M Construction takes care of everything while you receive the benefits.



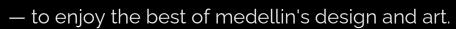
Shall we create something amazing together?













— Luxurious penthouse in the best area of Medellin.



— Luxurious experiences in the nature.



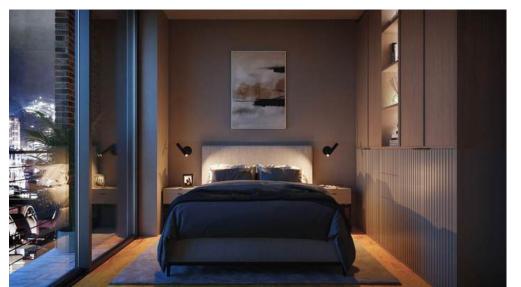












### Location

### **Project location**

30th Street South #51F-98, Alcala Bogota, Cundinamarca, Colombia

### Contact

### M Bogotá Sales

+57 305 295 2099

### Support







# APARTMENT QUOTATION M BOGOTÁ

APARTMENT	TYPE	AREA	PRICE	
202	S	39,20	91.080 USD	
302	S	39,20	103.610 USD	
402	S	39,20	104.911 USD	
502	S	39,20	112.000 USD	
204	I1	38,07	88.697 USD	
304	I1	38,07	94.007 USD	
404	I1	38,07	99.399 USD	
504	504 I1		104.751 USD	
203 I2		43,14 100.235 USD		

# APARTMENT QUOTATION M BOGOTÁ

APARTMENT	TYPE	AREA	PRICE	
303	303 I2		106.299 USD	
403	12	43,14	112.362 USD	
503	12	43,14	118.426 USD	
201	F	62,39	142.784 USD	
301	F	62,39	157.000 USD	
401	F	62,39	160.323 USD	
501	F	62,39	171.903 USD	
206 L1		64,52	159.155 USD	
306 L1		64,52 168.223 USD		

# APARTMENT QUOTATION M BOGOTÁ

APARTMENT	TYPE	AREA	PRICE	
406	L1	64,52	183.550 USD	
506	L2	124,52	252.561 USD	
205	The Epic Duplex	138,95	393.947 USD	
405	The Epic Penthouse	204,95	581.069 USD	

All apartments come furnished

## Financial Analysis and Profitability Projection - M Bogotá

General information

Estimated occupancy rate: 40.6% Average length of stay: 21.3 days

FINANCIAL PROJECTION OF INCOME AND EXPENSES

APARTMENT TYPE	AREA	DAILY NET INCOME (USD)	MONTHLY NET INCOME (USD)	MONTHLY NET PROFIT (USD)	ANNUAL NET PROFIT average (USD)	ANNUAL ROI RANGE(%)
S	39,20	56	1.200	1.070	10.692	13,2% - 14.10%
I1	38,07	55	1.179	1.038	10.435	13,2% - 14.03%
I2	43,14	61	1.308	1.173	11.706	13,8% - 14.04%

APARTMENT TYPE	AREA	DAILY NET INCOME (USD)	MONTHLY NET INCOME (USD)	MONTHLY NET PROFIT (USD)	ANNUAL NET PROFIT average (USD)	ANNUAL ROI RANGE (%)
F	62,39	85	1.929	1.779	15.775	13.82% - 14.94%
L1	64,52	94	2.119	1.969	17.193	13.92% - 14.84%
L2	124,52	151	3.267	3.117	25.400	14.32% - 14.80%
THE EPIC DUPLEX	138,95	217	5.200	5.050	43.216	14.40% - 15.38%
THE EPIC PENTHOUSE	204,95	361	8.379	8.229	62.259	14.77% - 16.99%

Monthly Operating Expenses include building administration, utilities including Internet, television, cleaning, apartment maintenance and marketing. The percentage of the property tax has already been subtracted from the monthly net profit.

Absolute Transparency: Access Reservation and Revenue Information in Real Time.

NOTE: The values presented in this table are for reference only and are subject to change due to market conditions, economic policies and other external factors beyond the control of the administrator. The final price of the apartments will be the one established in the Purchase Invoice issued by the seller and in the sales contract signed between the parties. These values apply exclusively to cash payments, either in cash or by bank transfer. The delivery of the property is subject to confirmation and full receipt of the funds in the designated bank account.

#### **AUTHORIZATION FOR USE OF PERSONAL DATA**

I declare that I have been informed that M Construction S.A.S. will be the Data Controller of my personal data. Therefore, I hereby authorize M Construction S.A.S., and in general its strategic partners and/or authorized real estate agents, in a prior, free, voluntary, unequivocal, express and informed manner, to collect, store, use, circulate and delete my personal data, in accordance with the company's Personal Data Processing policy and in compliance with Law 1581 of 2012, Law 1266 of 2008, Law 2300 of 2023 and other complementary, modifying or repealing regulations.



With this authorization, I accept that M Construction S.A.S. may contact me within the same week and on more than one occasion during the same day through the following means: SMS, WhatsApp, email, home address, phone call and/or any other instant or formal means of communication, for the purpose of:

Send information related to the user experience. Data update. Invitations to events. Sending offers, discounts and corporate information, audits, follow-ups and surveys, Follow-up calls and Sending products to the residential address

As the owner of the information, I acknowledge that I have the following rights:

- 1. Know, update and rectify my personal data.
- 2. Request proof of the authorization granted for your treatment.
- 3. Revoke the authorization and/or request the deletion of my data by means of a written request addressed to: mconstructionsas2022@gmail.com.

#### TERMS AND CONDITIONS OF THE QUOTATION

- 1. Reference images: Some images include accessories and decorative elements that are part of the photographic setting and do not belong to the standard equipment of the apartments.
- 2. Availability and validity: The maximum validity of the commercial offer and/or quotation is 1 month from the date of issue. Before making a purchase decision, the customer must check with his/her commercial advisor the final specifications, including sizes, furnishings and available prices.
- 3. Additional costs: The indicated price does not include notary fees, taxes, insurance, customization costs or other additional charges, which will be assumed by the buyer.
- 4. Payment and delivery: The sales price applies exclusively to cash payments or bank transfers. Delivery of the property is subject to full receipt and confirmation of funds in the designated bank account.

#### CONTRACTUAL PROTECTION AND CLAIM MECHANISMS

The consumer has been informed of the existence of buyer protection mechanisms, including:

Right to file PQR (Petitions, Complaints and Claims) pursuant to Articles 6, 7 and 8 of Law 1480 of 2011 (Consumer Statute), the Sole Circular of the Superintendency of Industry and Commerce (SIC) and other applicable regulations.

**Response times:** 

Response to PQR: up to 15 business days.

PQR solution: up to 30 business days, with the possibility of extension depending on the complexity of the case.

No physical presence or intervention of a lawyer is required to file a PQR.

#### Main Address:

Bogotá, Calle 30 sur #51F-98 Email: mconstructionsas2022@gmail.com Phone: (+57) 305 295 2099

For more information about your rights and procedures before the Superintendency of Industry and Commerce, you can visit: www.sic.gov.co or contact mconstructionsas2022@gmail.com.